

Appendix One

Initial Expressions of Interest Initial Assessment Criteria

Organisation	Site Lot	Use Proposed	Development Proposals	Investment Proposal	Track Record	Vacant Possession
Bidder A	Community Use	Educational	Facility for Special Educational Needs	Yes	Established educational provider for SEN	Not required
Bidder B	Community and Commercial	Community and commercial	Educational, health related, nursery, community, pupil referral scheme. Business/enterprise to continue in same capacity.	Specific investment not detailed, though discussion about improving the current offer highlighted.	A new organisation, but Director has significant leisure and sport experience in Middlesbrough and potential partner is recognised business provider.	Not required
Bidder C	Business/Enterprise (partnership arrangement for management of the community facilities)	Business/Enterprise (partnership arrangement for management of the community facilities)	Build on existing relations with tenants, encourage new business and reduce costs.	Not eluded to more about reducing costs and increasing income	One of the Trustees has managed The Business Centre for several years, but no explicit evidence of entrepreneurial management.	Not required
Bidder D	Community, business and enterprise	To continue in its current form and create more business opportunities	Improved commercial space	Eluded to “substantial financial investment”	Property developer and investor.	Not required
Bidder E	Whole site	Residential	Unknown	Unknown	Property developer	Unknown